E-FILEI Miguel Márquez, County Counsel (#184621) Mar 16, 2011 5:00 PM Marcy L. Berkman, Deputy County Counsel (#151915) David H. Yamasaki Juniper L. Downs, Acting Lead Deputy County Counsel (#248307) Chief Executive Officer/Clerk Jenny S. Lam, Deputy County Counsel (#259819) Superior Court of CA, County of Santa Clara OFFICE OF THE COUNTY COUNSEL Case #1-00-CV-788657 Filing #G-30358 SANTA CLARA COUNTY By R. Walker, Deputy 70 West Hedding, East Wing, 9th Floor San Jose, California 95110-1770 Telephone: (408) 299-5900 5 Facsimile: (408) 292-7240 Dennis J. Herrera, City Attorney (#139669) Frank M. Pitre (#100077) Owen J. Clements, Chief of Special Nancy L. Fineman (#124870) Litigation (#141805) Aron K. Liang (#228936) Erin Bernstein, Deputy City Attorney (#231539) COTCHETT, PITRE & McCARTHY, LLP SAN FRANCISCO CITY ATTORNEY San Francisco Airport Office Center Fox Plaza 840 Malcolm Road 1390 Market Street, Sixth Floor Burlingame, CA 94010 San Francisco, CA 94102-5408 Telephone: (650) 697-6000 Telephone: (415) 554-3800 Facsimile: (650) 697-0577 Facsimile: (415) 554-3837 11 Attorneys for the People of the State of 12 California [Additional Counsel on Signature Page] 13 14 SUPERIOR COURT OF THE STATE OF CALIFORNIA 15 IN AND FOR THE COUNTY OF SANTA CLARA 16 17 THE PEOPLE OF THE STATE OF CASE NO. 1-00-CV-788657 18 CALIFORNIA, acting by and through Santa Clara County Counsel Miguel Márquez; San Francisco City Attorney Dennis Herrera; FOURTH AMENDED COMPLAINT Alameda County Counsel Richard Winnie; FOR: PUBLIC NUISANCE 20 Los Angeles County Counsel Andrea Sheridan Ordin; Monterey County Counsel Charles McKee; Oakland City Attorney John Russo; 21 San Diego City Attorney Jan Goldsmith; San Mateo County Counsel Michael Murphy; Solano County Counsel Dennis Bunting; and Ventura County Counsel Leroy Smith, 23 Plaintiff, 24 25 V. ATLANTIC RICHFIELD COMPANY. successor-in-interest to International Smelting 27 and Refining Company, Anaconda Lead Products Company, Anaconda Sales Company, 28 Anaconda Copper Mining Company, and

FOURTH AMENDED COMPLAINT FOR PUBLIC NUISANCE:

Case No. 1-00-CV-788657

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 I.

### INTRODUCTION

- 1. The presence of lead products for use in paint and coatings (hereinafter "Lead") in, on and around homes and buildings throughout the State of California has caused a massive public health crisis in the State of California. Lead poses serious health hazards which include causing acute and chronic damage to the renal system and red blood cells as well as affecting the development of the brain and nervous system in the unborn and in children under six (6). In utero and childhood exposure to Lead causes difficulty in learning and behavioral problems that can persist for life.
- 2. Lead poisoning knows no geographic, cultural or class boundaries; all are at risk. As the director of the Centers for Disease Control and Prevention has stated:

Children are particularly susceptible to lead's toxic effects. Lead poisoning, for the most part, is silent: most poisoned children have no symptoms. The vast majority of cases, therefore, go undiagnosed and untreated. Lead poisoning is widespread. It is not solely a problem of inner city or minority children. No socioeconomic group, geographic area, or racial or ethnic population is spared.

- 3. In response to this public health crisis, County Counsel and City Attorneys from throughout the State of California ("the Prosecuting Entities") have brought this action on behalf of the People of the State of California to remedy the devastation caused by Lead poisoning, a clear and present danger to the health and well-being of people throughout the State of California, particularly millions of children. This Fourth Amended Complaint sets forth a public nuisance claim seeking an order requiring abatement of all Lead from private and public homes, buildings, and property in the Prosecuting Entities' jurisdictions. The Prosecuting Entities bring this claim to protect the public health as statutorily appointed representatives of the People of the State of California pursuant to California Code of Civil Procedure section 731.
- 4. Defendants are the former manufacturers, distributors, and promoters of Lead. As detailed below, the Defendants created and/or assisted in the creation of this nuisance by, among other things, concealing the dangers of Lead, mounting a campaign against regulation of Lead,

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### **PLAINTIFE** 22

Plaintiff, the People of the State of California ("the People"), by and through the 8. County Counsel of Santa Clara, Alameda, Los Angeles, Monterey, San Mateo, Solano and Ventura Counties and the City Attorneys of Oakland, San Diego, and San Francisco, bring this suit pursuant to California Code of Civil Procedure section 731, and California Civil Code sections 3479, 3480, 3491, and 3494 to abate the public nuisance caused by Lead in the Prosecuting Entities' respective jurisdictions.

and promoting Lead for interior and exterior use even though Defendants had known for nearly a century that such use of Lead was hazardous to human beings.

5. The damage caused by Lead is a public welfare problem. All of society is damaged from the effects of Lead. Children who are injured by Lead have extra medical and educational needs. Societal costs of Lead poisoning include lowered productivity, increased need for special education services, substantial reductions in lifetime earnings, and anti-social behavior. The People have been directly injured due to Defendants' century-long scheme of promoting misinformation and material falsehoods which caused and continue to cause governments to expend money in an effort to arrest the harms and remedy the hazards caused by Defendants' Lead. This suit seeks to hold the makers of Lead responsible for the harm they have caused.

II.

### VENUE AND JURISDICTION

- 6. Venue is proper in this Court pursuant to California Code of Civil Procedure section 394 because Defendants are residents of Santa Clara County for venue purposes since they conduct business in the County and the wrongful acts and damages complained of herein occurred in part in Santa Clara County.
- Jurisdiction is proper in this Court because Defendants have contributed to the 7. creation of a public nuisance in California and the Prosecuting Entities have the right and authority to seek abatement of that nuisance on behalf of the People of the State of California.

III.

### THE PARTIES

### B. <u>DEFENDANTS</u>

- 9. Defendant ATLANTIC RICHFIELD COMPANY, the successor-in-interest to International Smelting and Refining Company, Anaconda Lead Products Company, Anaconda Sales Company, Anaconda Copper Mining Company, and International Lead Refining Company, is a Delaware corporation with its principal place of business in Illinois.
- 10. Defendant CONAGRA GROCERY PRODUCTS COMPANY, as a successor-in-interest to W.P. Fuller Company, the W.P. Fuller Paint Company, and WPF, Inc., is a Delaware corporation with its principal place of business in Nevada.
- 11. Defendant E.I. DU PONT DE NEMOURS AND COMPANY, is a Delaware corporation with its principal place of business in Delaware.
- 12. Defendant NL INDUSTRIES, INC., formerly known as the National Lead Company ("NATIONAL LEAD"), is a New Jersey corporation with its principal place of business in Texas.
- 13. Defendant THE SHERWIN-WILLIAMS COMPANY, is an Ohio corporation with its principal place of business in Ohio.
- 14. Defendants ATLANTIC RICHFIELD COMPANY, successor-in-interest to International Smelting and Refining Company, Anaconda Lead Products Company, Anaconda Sales Company, Anaconda Copper Mining Company, and International Lead Refining Company, CONAGRA GROCERY PRODUCTS COMPANY, successor-in-interest to W.P. Fuller Company, the W.P. Fuller Paint Company, and WPF, Inc., E.I. DU PONT DE NEMOURS AND COMPANY, NL INDUSTRIES, INC., formerly known as the National Lead Company, THE SHERWIN-WILLIAMS COMPANY, and their agents, servants, aiders and/or abettors and co-conspirators (collectively referred to herein as the "Lead Manufacturing Defendants" or "Defendants") manufactured, processed, marketed, promoted, supplied, distributed, and/or sold all or substantially all Lead during the relevant time period.

### C. DOE DEFENDANTS

15. The true names and capacities, whether individual, corporate, associate, or otherwise of Defendants Does 1 through 50, inclusive, are unknown to the People, who therefore sue said

# Defendants by such fictitious names pursuant to California Code of Civil Procedure section 474. Does 1 through 10, inclusive, are other Lead manufacturers engaged in the business of, or were successors-in-interest to entities engaged in the business of, researching, formulating, testing, manufacturing, producing, distributing, marketing, promoting, advertising for sale, and/or selling Lead. Does 11-50 are other individuals, corporations, or other business entities. The People are informed and believe, and on that basis allege, that each of the fictitiously named Defendants is responsible in some manner for the acts and occurrences herein alleged, and contributed to the creation of the public nuisance alleged herein.

### D. AGENTS OF EACH

16. At all times herein mentioned, each of the Defendants was the agent, servant, partner, aider and abettor, co-conspirator, and/or joint venturer of each of the remaining Defendants herein and were at all times operating and acting within the purpose and scope of said agency, service, employment, partnership, conspiracy, and joint venture and rendered substantial assistance and encouragement to the other Defendants, knowing that their conduct was wrongful and/or constituted a breach of duty.

### IV.

### FACTUAL BACKGROUND

- 17. Lead is an inherently dangerous product.
- 18. Lead is hazardous because exposure of children to Lead causes severe and permanent injuries, including, but not limited to learning disabilities, decrements in intelligence, and deficits in a wide range of neuropsychological areas including visual motor skills, fine motor skills, verbal skills, attention and concentration, memory, comprehension and impulse control. It can also cause coma, seizure and death.
- 19. The California Legislature has declared that "childhood lead exposure represents the most significant childhood environmental health problem in the state today." It further found:

that too little is known about the prevalence, long-term health care costs, severity, and location of these problems in California; that it is well known that the environment is widely contaminated with lead; that excessive lead exposure causes acute and chronic damage to a child's renal system, red blood cells, and developing brain and nervous system; that at least one in

every 25 children in the nation has an elevated blood lead level; and that the cost to society of neglecting this problem may be enormous.

The Legislature further finds and declares that knowledge about where and to what extent harmful childhood lead exposures are occurring in the state could lead to the prevention of these exposures, and to the betterment of the health of California's future citizens. Therefore, it is the intent of the Legislature in enacting this article to establish a state Childhood Lead Poisoning Prevention Program within the department to accomplish all of the following:

- (a) To compile information concerning the prevalence, causes, and geographic occurrence of high childhood blood lead levels.
- (b) To identify and target areas of the state where childhood lead exposures are especially significant.
- (c) To analyze information collected pursuant to this article and, where indicated, design and implement a program of medical follow up and environmental abatement and follow up that will reduce the incidence of excessive childhood lead exposures in California.

Health & Safety Code § 124125 (emphasis added).

- 20. The Legislature also has determined that "[l]ead poisoning poses a serious health threat for significant numbers of California children" and that "[l]evels of lead found in soil and paint around and on housing constitute a health hazard to children living in the housing." Health & Safety Code §124150 (c) & (e).
- 21. Although the use of Lead was banned for residential use in the United States in 1978, Lead is still present in, on and around many homes, schools, hospitals and other public and private buildings throughout California. This Lead is the primary source of lead poisoning in California's children and poses a health hazard to citizens of California.
- 22. The <u>Journal of Applied Toxicology</u> in its May-June 1999 issue published a study entitled "Neurodevelopmental evaluation of 9-month-old infants exposed to low levels of lead in utero: involvement of monoamine neurotransmitters." This study revealed that low-level Lead exposure in utero could harm brain development and sociability.
- 23. Other recent studies focused on the risks to children from low-level Lead exposure.

  The <u>Journal of Developmental and Behavioral Pediatrics</u> in its December 1999 issue published a study entitled "Low-level lead exposure and cognitive development in early childhood" which found that exposure to Lead caused deleterious health effects even at very low levels, and which

concluded that public health entities should continue its efforts to reduce the Lead burden through environmental control and ongoing surveillance. Another study entitled "Low-level lead-induced neurotoxicity in children: an update on central nervous system effects," published in July 1998 in <u>Brain Research Reviews</u>, concluded that there is no threshold below which Lead remains without effect on the central nervous system.

- 24. In the November 1998 issue of <u>Environmental Health Perspectives</u>, a study entitled "Exposure of the U.S. population to lead, 1991-1999" concluded that almost 900,000 children in the United States continue to have excessive blood Lead levels, and encouraged the government to undertake new efforts to address the difficult problem of Lead.
- 25. In the May-June 1998 issue of the <u>Canadian Journal of Public Health</u>, a study entitled "Issues in developmental neurotoxicology: interpretation and implications of the data" dramatically stated the harm caused by childhood exposure to lead, concluding that a 1 microgram/dL decrease in blood lead concentration in children in the United States with raised blood lead levels would result in a savings of 5-7.5 billion dollars a year in increased earning power.
- 26. In 1998, it was learned that exposure to Lead can cause damage to the heart. A study in the September 1998 issue of the <u>American Journal of Cardiology</u> entitled "Electrocardiographic conduction disturbances in association with low-level lead exposure (the Normative Aging Study)" concluded that cumulative exposure to Lead may be more toxic than previously thought and that, even at low levels, exposure to Lead may damage heart functions.
- 27. A 1999 study entitled "Lead and hypertension in a sample of middle-aged women," published in the <u>American Journal of Public Health</u>, found that low-level Lead exposure is a risk factor for hypertension in women.

### A. DEFENDANTS' KNOWLEDGE OF THE DANGERS OF LEAD

28. In 1907, an account of a case of childhood lead poisoning was published in the United States. Before that date, numerous reports of childhood lead poisoning were published in other countries. Between 1904 and 1955, scores of articles were published in medical and scientific literature relating to the heath hazards of Lead exposure.

- 29. The Defendants also had actual knowledge that Lead is hazardous to human health. The Defendants obtained knowledge of the hazards of their Lead products independently and through membership and involvement in trade associations.
- 30. Notwithstanding their knowledge, the Defendants made affirmative misrepresentations about the safety of Lead, failed to disclose the knowledge that they had, and took active steps to discredit any information that suggested that Lead was hazardous.
- 31. For example, in 1904, Defendant THE SHERWIN-WILLIAMS COMPANY published an article in its internal magazine reporting that white Lead had been found to be "poisonous in a large degree, both for the workmen and for the inhabitants of a house painted with lead colors," and that a French report had recommended that zinc-based paints be used instead. Defendant THE SHERWIN-WILLIAMS COMPANY began manufacturing white Lead six years after this article was published.
- 32. Defendant NL INDUSTRIES, INC.'s predecessor NATIONAL LEAD excluded women and children from working with its Lead processes because of the risks of poisoning as early as 1912, yet it continued to manufacture Lead for use in homes.
- 33. Defendant NL INDUSTRIES, INC.'s predecessor NATIONAL LEAD, Defendant THE SHERWIN-WILLIAMS COMPANY, and others were members of a trade association called National Paint, Varnish, and Lacquer Association ("NPVLA"). In 1939, the Executive Committee of the NPVLA sent a letter stating "CONFIDENTIAL Not For Publication" to its members stating that white Lead pigments were toxic, and further observing that "children's toys, equipment, furniture, etc. are not the only consideration." The memo also warned its members about their potential legal liability: a "manufacturer who puts out a dangerous article or substance without accompanying it with a warning as to its dangerous properties is ordinarily liable for any damage which results from such failure to warn."
- 34. The Defendants also had knowledge and obtained knowledge of Lead's hazardous properties through the LEAD INDUSTRIES ASSOCIATION, INC. ("LIA"), which was organized in 1928. LIA is a New York corporation, with its principal place of business in the State of New York. It is presently under the protection of the bankruptcy laws of the United

States. From at least 1928 through the present, the LIA was the agent, servant, employee, alter ego, co-conspirator, aider and/or abettor of one or more of the Lead Manufacturing Defendants and acted individually and/or within the scope of its agency, servitude, employment and conspiracy.

- 35. By 1931, each of the Lead Manufacturing Defendants, except E.I DU PONT DE NEMOURS AND COMPANY, was a member of the LIA.
- 36. The LIA provided information to the Defendants concerning the dangers of Lead by at least 1930 when the Lead industry internally acknowledged the dangers of Lead used on children's toys and furniture.
- 37. In about 1933, the LIA advised the Lead Manufacturing Defendants that they should consider discontinuing the use of Lead on children's toys and furniture because of the hazards that Lead posed. The Lead Manufacturing Defendants disregarded this warning and the LIA assisted them in concealing the information from the public.
- 38. In 1955, the Director of "Health and Safety" of the LIA explained the problem of Lead poisoning to the Lead Manufacturing Defendants as follows:

Childhood lead poisoning is common enough to constitute perhaps my major "headache," this being in part due to the very poor prognosis in many such cases, and also to the fact that the only real remedy lies in educating a relatively ineducable category of parents. It is mainly a slum problem with us, estimated by Kehoe to run into four figures annually, and as we have no monopoly on either substandard housing or substandard mentalities in the USA.

39. In 1958, the LIA Quarterly Report informed the Lead Manufacturing Defendants about the costs to society of Lead poisoning. Quoting from a letter written by the Baltimore Commission of Health, the report stated:

A tragic note was struck in the city's health picture on Monday of this week when a two-year old died of lead paint poisoning. . . Any preventable death is a tragic circumstance, but in lead paint poisoning in children, the outlook is bleak for those who do not recover from the disease. There may be permanent brain damage and paralysis, and the child becomes a life-long drain on the family, if it can bear the expense and the mental stain, or on the community.

40. The LIA's response is summarized in a different part of the report:

One can readily understand why, to the operator of a smelter in California or a lead products plant in Texas, the doings of slum children in our eastern cities may seem of little consequence, and it is with the hope of emphasizing the adverse effects on the Lead Industries, in terms of continuing detrimental publicity, of the extremely difficult problem of childhood lead poisoning.

41. Defendants' callous attitude towards the problem and their self-serving concern, not about the lives of children, but of the adverse publicity that they would receive, is set forth quite frankly in another section of the report:

<u>Childhood Lead Poisoning</u> - This seemingly unending problem of lead poisoning in small children, mainly confined to the slums of our older cities, is a continuing study and preventive effort . . . [I]t must be borne in mind that every such case is a potential source of damaging publicity, and that many of the surviving children may be permanently mentally retarded.

- 42. By 1930, there were safe and feasible alternatives to Lead including zinc oxide, titanium pigments, and lithopone pigments. Lithopone production surpassed that of white Lead in 1926. Titanium pigments were first produced commercially around 1918, and by 1932, NATIONAL LEAD's own sales of titanium pigments exceeded the total sales of white Lead by all manufacturers. In the mid-1930's, Defendant THE SHERWIN-WILLIAMS COMPANY concluded that there were better and cheaper white pigments suitable for use in most interior paints. Even though there were feasible alternatives to Lead by 1930, Defendants continued to manufacture, promote, and advertise Lead.
- 43. The Defendants should have known since the early 1900's that Lead is hazardous to human health.

# B. <u>DEFENDANTS' AFFIRMATIVE CONDUCT CREATED A HAZARDOUS CONDITION</u>

44. Despite Defendants' knowledge of the serious hazards of Lead, they engaged in a successful course of conduct to assure the public.

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### 1. REPRESENTATIONS THAT LEAD WAS SAFE AND EFFECTIVE

- 45. Magazines and other periodicals from the early part of the 20th century through the early 1970s demonstrate a concerted effort by the Lead Manufacturing Defendants to misrepresent the benefits of Lead and omit the life-threatening health hazards Lead causes. The Defendants continually emphasized the benefits of Lead for toys and the exteriors and interiors of homes, playgrounds, schools, hotels, hospitals, and office buildings many of the places frequented by children.
- 46. For example, the October 1920 issue of <u>The Dutch Boy Painter</u> (copies of the sections cited are attached to this Fourth Amended Complaint as Exhibit A) displayed photos of Episcopal Hospital, Philadelphia; St. Luke's Hospital, New York; Hotel Statler, Cleveland; the Washington, D.C. home of Senator L. Heisler of Delaware; Port Huron (Michigan) High School; and the Balfour building in San Francisco and bragged that all buildings utilized Dutch Boy Lead.
- 47. An earlier The Dutch Boy Painter, self-described as "a magazine devoted to the interest of good painting," ran similar photos in one of its 1916 editions (copies of the sections cited are attached to this Fourth Amended Complaint as Exhibit B) in which it boasted that "eighteen tons of Dutch Boy white lead paint" was used at New Central High School in Washington, D.C. and that the same paint graced the home of "Mrs. Mary W. Harriman, widow of the renowned E.H. Harriman."
- 48. The Defendants never disclosed that Lead could cause brain and nervous system disorders, damage to the renal system, difficulty in learning, and behavioral problems.
- 49. Instead, Defendants' advertising campaigns misrepresented Lead as a safe pigment for paints.
- 50. For example, in 1918, a NATIONAL LEAD advertisement explained "How Paint Protects Public Health."
- 51. In 1923, NATIONAL LEAD proclaimed: "Lead Helps To Guard Your Health." The same year, Defendants also stated: "White lead is invaluable in assuring comfort and proper sanitation, its best-known and most widespread use is as white lead in paint" and "If a wall is

covered with a good water proof coat of paint such as produced with white-lead-oil, its smooth surface is easily washed and need never afford a resting place for germs. That is why every inch of a surface in a hospital is painted."

- 52. In 1928, NATIONAL LEAD represented: "In short we recommend pure lead paint without reservation as a safe, time-tested paint to use on your home."
- 53. Other NATIONAL LEAD ads stated: "Remember, also, that the more white-lead you use, the better the paint," "The highest protective power is found in those paints which contain the most white lead," and "lead is a lasting metal . . . ."
- 54. NATIONAL LEAD also aimed its ads specifically at children by telling its retailers, "Do Not Forget the Children Someday They May Be Customers." NATIONAL LEAD recognized and capitalized on the strong appeal that its paint had on children:

The appeal [of the Dutch Boy] was particularly strong to children and the company has never overlooked the opportunity to plant the trademark image in young and receptive minds. One of the most successful promotions for many years was a children's paint book containing paper chips of paint from which the pictures (including, of course, several Dutch Boys) could be colored.

- 55. NATIONAL LEAD devised a marketing campaign aimed at children using children dressed in Dutch clothing. For example, in 1930, it distributed a coloring book which contained the following poem: "The girl and boy felt very blue. Their toys were old and shabby too, They couldn't play in such a place; The room was really a disgrace."
- 56. Another ad (a copy of which is attached to this Fourth Amended Complaint as ExhibitC) shows the little Dutch Boy and makes the following representations:

Let it RAIN! Lead paint sheds water like a duck's back. Everybody talks about the weather, but nobody does anything about it. . . Rain, snow, sun – all the causes of weathering and deterioration, are turned aside when they strike the protective film of an all-lead paint. Boards can't warp and decay when protected with Dutch Boy white-lead paint. Made from the metal lead, Dutch Boy white-lead paint is impervious to moisture. Spread over any surface, it forms a tough yet resilient film that will not crack with expansion and contraction. Instead, this long-lasting paint film wears down gradually and evenly, making repainting easy.

paint value in each can and color."

"sanitary" aspects of its paint. The Home Painting Manual, copyright 1922 by Defendant THE SHERWIN-WILLIAMS COMPANY (copies of the sections cited are attached to this Fourth Amended Complaint as Exhibit D), said on page 15: "Well painted buildings are necessary to the most sanitary conditions possible. Paint resists moisture, vermin, germ life." "Paint meets the problem of sanitation at its source; accomplishing its results by the prevention rather than the destruction of filth. Nothing more need be said on this subject, as certainly everybody wants his home to be as sanitary as possible." The manual also said on page 24: "SWP (Sherwin-Williams Paint, Prepared) is a correct combination of oxide of zinc, carbonate of lead, sulphate of lead and pure linseed oil, with the necessary turpentine and drier. These materials are all of the highest quality and are intelligently and scientifically handled so as to give the maximum

57. Defendant THE SHERWIN-WILLIAMS COMPANY also touted what it called the

- 58. An advertisement of Defendant THE SHERWIN-WILLIAMS COMPANY in 1922 represents that Lead should be used for toys. In 1924, one of its advertisements gave the following testimonial: "Cousin Susie says her health improved instantly after painting her home with lead-containing paints." In 1936, Defendant THE SHERWIN-WILLIAMS COMPANY represented that its "semi-Lustre" paint was unexcelled for nurseries, recreational rooms, and other rooms in the house.
- 59. Each of the other Defendants made similar representations about the safety of Lead through advertisements, promotions, and marketing efforts.

# 2. <u>LEAD INDUSTRIES ASSOCIATION ADVERTISED ON BEHALF OF THE DEFENDANTS THAT LEAD WAS SAFE AND EFFECTIVE</u>

60. Each of the Defendants' promotion and marketing efforts was assisted by the efforts of their trade association, the LIA. Acting on behalf of the individual Lead Manufacturing Defendants, the LIA engaged in a long-term course of conduct to misrepresent, omit, and conceal the dangers of Lead.

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61. The LIA published many articles and other publications about the safety of Lead with the overriding theme that the higher the Lead content the better and that Lead was safe for every room in the house.

- 62. In 1939, when Lead sales were declining, the LIA launched an aggressive campaign called the "White Lead Promotion Campaign" to increase sales and stop proposed legislation which would have required warnings about Lead. The campaign continued to 1952 and the monies spent on the campaign were more than offset by the increase in profits achieved by the Lead Manufacturing Defendants. During this entire time, Defendants, and each of them, knew of the serious dangers caused by Lead but intentionally failed to warn the public of those dangers.
- 63. In 1939, the LIA, acting on its own behalf and on behalf of the Defendants, targeted its white Lead promotions specifically at children and, in the September 1939 issue of <u>Lead</u>, there was a promotion that Lead should be used for interior walls, including in children's bedrooms.
- 64. In 1940, the LIA aimed its efforts at local government entities, including schools and even a health department, where it stressed "the sanitary aspects of a highly durable and washable surface," even with the knowledge of Lead's hazardous effects and its potential for serious harm.
- 65. In 1941, an advertisement in the <u>Saturday Evening Post</u> (a copy of which is attached to this Fourth Amended Complaint as Exhibit E) falsely represents that more Lead was better:

So when you buy paint, be sure you know how much white lead it contains. It's a safe rule to follow: the more white lead, the better the paint! You can't for example, get a more durable paint than a 100% white lead paint. This is the kind good painters mix from lead-in-oil. (Emphasis added).

66. In an April 1942 advertisement published in <u>Country Gentleman</u> (a copy of which is attached to this Fourth Amended Complaint as Exhibit F), the LIA falsely represented:

It's time to think twice before you buy paint. In times like these prudent people are looking a long, long way ahead, and taking better care of everything they own.

\* \* \*

First, when you paint with pure white lead paint, you know you're getting top-quality protection. The best painters have used and recommended white lead paint for generations.

\* \* \*

Remember, white lead is made from lead – a metal that's second to none in durability, in resistance to exposure. White lead endows a paint with this same toughness and 'weather ability.'

\* \* \*

White lead is also the backbone of other quality paints. In buying exterior paint it is a safe rule to follow: 'the higher the lead content, the better the paint.'

67. In Lead in Modern Industry, published in 1952, the LIA misrepresented:

"[W]hite lead ... has practically no undesirable qualities to nullify its advantages ...... [T]he profitable application of white lead is not confined to exterior use. Pure white lead paints can be utilized to advantage for interior decoration. (Emphasis added).

- 68. When issues were raised about Lead poisoning of children, the LIA was strident in falsely claiming that "most inside paints and paints used by manufacturers on children' furniture and toys contained no lead."
- 69. In 1946, Felix Wormser, the first Secretary and Treasurer of the LIA, presented a paper entitled "Facts and Fallacies Concerning Exposure to Lead." In this paper, and despite his and the LIA's knowledge that Lead was dangerous to human health, Wormser claimed: "[c]onsidering the thousands and thousands of homes painted and protected with white lead and the rare and doubtful occurrence of any lead poisoning to the public because of its use, I think that the record here is also in favor of lead."
- 70. A report from the 1954 annual meeting of the LIA describes some of the activities which the LIA carried out to suppress true information about the dangers of Lead:

<u>Hygiene</u>: The following is a summary of our principal activities in the field of lead hygiene in 1953. The importance of this work is tremendous in preventing undue discrimination against lead.

- Childhood lead poisoning continues to be our major "headache" and source
  of adverse publicity. Threats of poison labeling regulations for lead paints
  have come from health authorities in New York, Chicago, and some other
  cities. We are working with the Paint Association to combat these moves.
- 2. The research on childhood plumbism at Johns-Hopkins, supported by our grant of \$10,000 was completed in October and a report is expected momentarily.

3. Results of similar work, supported by us for a number of years at Harvard, will soon be published in two papers in the American Journal of Diseases of Children. These findings and those in item 2 should provide us with valuable facts in combating the movements reported in 1.

\* \* \*

9. Our investigation, including over 150 analyses of water from red-lead painted tanks, has enabled us to stop publication of a paper somewhat unfavorable to red lead and secure a promise of revision.

\* \* \*

- 13. Adverse publicity at the rate of 30 to 40 newspaper items per month has appeared on the effects of lead on children, adults, livestock and wildfowl. Wherever possible these have been followed up with a view to correcting misconceptions and misstatements, often with gratifying results.
- 71. The LIA continued to advocate the use of Lead for interiors until at least 1962. In 1999, the LIA developed a ten minute video about childhood Lead poisoning which features Loretta Long, PhD, who played "Susan" on the children's show Sesame Street. The video minimizes and misrepresents the dangers posed by Lead and the ways to avoid Lead exposure. Dr. Long states in the video: "Lead poisoning prevention begins with good hygiene, a clean home, proper nutrition and regular visits to the doctor. . . . Overall, the chances of your child getting lead poisoning are slim and dropping rapidly." The United States Centers for Disease Control and Prevention has identified the following factors as increasing the chances of being exposed to Lead: living in large cities, living in older (pre-1946) housing, being a low income family, and being a minority. However, Dr. Long states: "If you fall into any of these categories, don't panic. It doesn't mean that your child will be lead poisoned. It just means you need to know more about lead to protect your children, because you can reduce the risks of lead poisoning." Rather than offering full and complete information about the harms of Lead exposure and the need to remove Lead, Dr. Long offers the following advice to prevent Lead poisoning:

FOURTH AMENDED COMPLAINT FOR PUBLIC NUISANCE; Case No. 1-00-CV-788657

- a. Make sure children eat healthy, nutritious foods as part of a well-balanced diet;
- b. Have your children examined regularly by a doctor;
- c. Keep your home clean, wet-wiping floors, countertops, and window sills;
- d. Leave dirty shoes at the door or wipe them to avoid bringing lead dust indoors;
- e. In older homes, check for flaking, peeling, or chipping of old paint;
- f. Regularly wash toys, bottles, pacifiers, and stuffed animals;
- g. Wash your children's hands regularly, especially before meals, after snacks, and at bedtime;
- h. Don't use folk remedies containing lead;
- i. Practice lead-using hobbies like stained glass in isolated, well-ventilated places;
- j. Don't use ceramics that are homemade, or from unreliable sources, for food.

### C. <u>DEFENDANTS ENGAGED IN A CONCERTED CAMPAIGN AGAINST</u> GOVERNMENT REGULATIONS, INCLUDING OPPOSING WARNINGS

- 72. One of the primary reasons for the formation of the LIA was to provide the public with the Lead industry's own "information" on what the Lead Manufacturing Defendants termed "the health problem." The goal of the LIA was that the industry "should always be in the forefront so far as medical knowledge of lead is concerned."
- 73. The government and the public did not know that the information they were receiving from the LIA and the Lead Manufacturing Defendants was false information designed to increase the Lead Manufacturing Defendants' profits at the expense of the public health and productivity.
- 74. The LIA and the Defendants engaged in a concerted action to jointly work together to stop regulation of Lead and to stop all requirements that Lead contain warnings about its hazards. The LIA, the Defendants, and other industry organizations, including the NPVLA, lobbied against any restrictions on the use of Lead.
- 75. For example, in or about 1956, Defendants stopped objectionable requirements of the U.S. General Services Administration and modified, to their advantage and the detriment of the public, a New York City Lead labeling regulation.

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76. Further efforts by the LIA and the Defendants defeated proposed regulations restricting the use of white Lead in Massachusetts in 1933.

- 77. In 1945, in California, there was a proposed regulation that toxic chemicals had to be listed on a paint can's label. Defendants lobbied so that the final warning stated "Warning -Flammable - . . . Do Not Take Internally. After Using, Cleanse Hands Thoroughly" and omitted any mention of toxic chemicals.
- 78. In 1949, Maryland passed a "Toxic Finishes Law" which made it a misdemeanor to manufacture or sell without a warning label any toy or object of furniture painted with any substance poisonous to small children. The law was repealed a year later because of Defendants' lobbying efforts.
- 79. A 1956 LIA report credited the health and safety division with thwarting government attempts to impose labeling requirements on a product that Defendants knew to be toxic and poisonous:

This has been quite successful to date, with the elimination of objectionable wording from a labeling requirement of the U.S. General Services Administration the most recent episode. Modification of the New York City lead paint labeling regulation was secured by means of American Standard 266.1, prepared by a committee of the American Standards Association, sponsored by the Lead Industries Associations.

80. In a 1962 Quarterly Report, the LIA once again congratulated itself with thwarting government attempts to impose labeling requirements on a product that it knew to be toxic, poisonous, and deadly:

> Poison Labels: In cooperation with the National Paint, Varnish and Lacquer Association approval was obtained from the Food and Drug Administration to drop panel poison labels from lead-containing paint. We were able to satisfy the F.D.A. that lead paints were not poisonous under the Federal Hazardous Substances Labeling Act.

81. According to Scientific Integrity in Policymaking, the Lead industry has continued to misrepresent the evolving science of low-level lead exposure and to oppose government effects to responsibly address the health consequences of low-level lead exposure: "In the summer of 2002, the CDC Advisory Committee on Childhood Lead Poisoning Prevention was preparing to consider, whether to revise the federal standard for lead poisoning set in 1991... Just a few

weeks before the committee's scheduled meeting, at which the question of toughening the standard further would be discussed, the Bush administration intervened. . . . Tommy

Thompson, Secretary of Health and Human Services, rejected nominees selected by CDC staff scientists. . . . In place of the respected researchers selected by the CDC staff, Thompson's office appointed five individuals who were all distinguished by the likelihood that they would oppose tightening the federal lead poisoning standard.. . . Furthermore, a review by congressional staff members soon uncovered the fact that at least two of the new appointees had financial ties to the lead industry. One of them, Dr. William Banner, had previously testified in court on behalf of Sherwin Williams paint company."

- 82. In March 2002, the CDC released a report developed in part by its Advisory

  Committee. The Advisory Committee issued a recommendation entitled "Managing Elevated

  Blood Lead Levels Among Young Children" which provides health care case managers guidance
  on how to assess and treat children with elevated blood lead levels. This report reveals
  substantial changes to the membership of the Advisory Committee. "The nominations of
  renowned scientists with long records of researching the health effects of childhood lead
  poisoning were rejected, and vacancies were filled by individuals with direct ties to the lead
  industry, which has a financial interest in the policies adopted by the Advisory Committee."
- 83. According to an article in the Government Reform Minority Office: "In the summer of 2002, the CDC Advisory Committee on Childhood Lead Poisoning Prevention was preparing to confront the controversial issue of whether to expand the diagnosis of lead poisoning to include children with lower levels of blood lead.... For more than a decade, the committee had advised intervention if levels measured 10 micrograms per deciliter or greater.... While the lead industry had opposed lowering the standard, recent research suggests that the cognitive development of children may be impaired at level of 5 ug/dL or lower. As the committee prepared to consider changing the standard, HHS Secretary Thompson removed or rejected several qualified scientists and replaced them with lead industry consultants."

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V.

### **CAUSE OF ACTION**

# (Public Nuisance On Behalf of the People of the State of California) (Against All Defendants)

- 84. The People hereby incorporate by reference the allegations set forth in all of the foregoing paragraphs above, as though fully set forth hereinafter.
- 85. The People of the State of California have a common right to be free from the detrimental effects of Lead in, on and around homes, buildings, and property in the State of California.
- 86. Lead is present in, on and around large numbers of homes, buildings, and other property throughout the State of California.
- 87. The presence of Lead in, on and around homes, buildings, and other property throughout the State of California is injurious to the health of the public so as to substantially and unreasonably interfere with the comfortable enjoyment of life and/or property.
- 88. The presence of Lead in, on and around homes, buildings, and other property throughout the State of California causes significant harm and its social utility is outweighed by the gravity of the harm inflicted.
- 89. The presence of Lead in, on and around homes, buildings, and other property throughout the State of California above constitutes a nuisance pursuant to California Civil Code section 3479.
- 90. The presence of Lead in, on and around each of the homes, buildings, and other property throughout the State of California affects and/or interferes with an entire community's and/or a considerable number of persons' right to health, safety, peace, comfort, and convenience in the State of California, thereby constituting a public nuisance pursuant to California Civil Code section 3480.
- 91. Defendants are liable in public nuisance in that they created and/or contributed to the creation of and/or assisted in the creation and/or were a substantial contributing factor in the

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creation of the public nuisance described herein through the conduct described in this cause of action and elsewhere throughout the Fourth Amended Complaint, including, but not limited to:

- Engaging in a massive campaign to promote the use of Lead on the interiors and exteriors of private residences and public and private buildings and for use on furniture and toys;
- b. Failing to warn the public about the nature of Lead and its attendant health hazards;
- c. Systematically selling, promoting, and distributing Lead throughout California for exterior and interior use, including use on furniture and toys, despite medical reports indicating that children were dying and suffering from serious injuries from Lead;
- Engaging in a campaign to discredit the medical and scientific literature linking Lead poisoning to Lead;
- e. Engaging in a concerted campaign to stop regulation of, and restrictions on, the use of Lead;
- f. Developing and establishing programs to increase the market for Lead.
- 92. As a direct and proximate result of Defendants' conduct, Lead is present in, on and around large numbers of private and public buildings and property throughout the State of California, including residential homes.
- 93. Lead promoted and distributed by Defendants for use in, on and around each of these homes, buildings, and property inevitably has deteriorated and/or is deteriorating and/or will deteriorate thereby contaminating these homes, buildings, and property.
- 94. As a direct and proximate result of Defendants' conduct, large numbers of people throughout the State of California, and particularly children, have been exposed and/or are being exposed and/or will be exposed to Lead in, on and around the contaminated homes, buildings, and other property throughout the State of California, thereby affecting the health, safety, and welfare of each of those children.
  - 95. Defendants' actions are a direct and legal cause of the public nuisance.
- 96. The People of the State of California, acting through the County Counsel of Santa Clara, Alameda, Los Angeles, Monterey, San Mateo, Solano and Ventura Counties, and the City

Attorneys of Oakland, San Diego and San Francisco, have a clearly ascertainable right to have 1 2 the public nuisance created by Defendants abated from all public and private homes and property so affected within the Prosecuting Entities' jurisdictions. 3 97. The abatement of the nuisance described herein is a remedy unique to the public 4 nuisance cause of action. 5 WHEREFORE, the People of the State of California, pray for relief as set forth 6 7 below. VII. 8 PRAYER FOR RELIEF 9 WHEREFORE, the People pray for relief against Defendants, jointly and severally, as 10 follows: 11 1. Abatement of the public nuisance that exists within the Prosecuting Entities' 12 jurisdictions: 13 An order enjoining the wrongful conduct of Defendants; 14 Costs of the proceedings herein; 3. 15 Attorneys' fees subject to the approval of the Court; and 4. 16 All such other and further relief as the Court deems just. 17 5. OFFICE OF COUNTY COUNSEL March 16, 2011 18 Dated: SANTA CLARA COUNTY 19 By: 20 MIGUEL MARQUEZ, County Counsel MARCY L. BERKMAN, Deputy County Counsel 21 JUNIPER L. DOWNS, Acting Lead Deputy County Counsel 22 JENNY S. LAM, Deputy County Counsel Attorneys for the People of the State of California 23 SAN FRANCISCO CITY ATTORNEY 24 25 By: DENNIS J. HERRERA, City Attorney 26 OWEN J. CLEMENTS, Chief of Special Litigation ERIN BERSTEIN, Deputy City Attorney 27 Attorneys for People of the State of California 28 FOURTH AMENDED COMPLAINT FOR PUBLIC NUISANCE;

Case No. 1-00-CV-788657

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1	Attorney	s of Oakland, San Diego an	d San Francisco, have a clearly ascertainable right to have
2	the publi	c nuisance created by Defer	ndants abated from all public and private homes and property
3	so affecte	ed within the Prosecuting E	ntities' jurisdictions.
4	97.	The abatement of the nui	sance described herein is a remedy unique to the public
5	nuisance	cause of action.	
6		WHEREFORE, the Peop	ole of the State of California, pray for relief as set forth
7	below.		
8			VII.
9		<u>]</u>	PRAYER FOR RELIEF
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14	2.	An order enjoining the w	rongful conduct of Defendants;
15	3.	Costs of the proceedings	herein;
16	4.	Attorneys' fees subject to	the approval of the Court; and
17	5.	All such other and furthe	r relief as the Court deems just.
18	Dated:	March, 2011	OFFICE OF COUNTY COUNSEL SANTA CLARA COUNTY
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20			By: MIGUEL MARQUEZ, County Counsel
21			MARCY L. BERKMAN, Deputy County Counsel JUNIPER L. DOWNS, Acting Lead Deputy County
22			Counsel JENNY S. LAM, Deputy County Counsel
23	]		Attorneys for the People of the State of California
24			SAN FRANCISCO CITY ATTORNEY
25			By: Wen // Contract
26			DENNIS J. HERRERA, City Attorney OWEN J. CLEMENTS, Chief of Special Litigation
27			ERIN BERSTEIN, Deputy City Attorney Attorneys for People of the State of California
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	FOURTH AMENDED COMPLAINT FOR PUBLIC NUISANCE;

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	Case No. 1-00-CV-788657	22

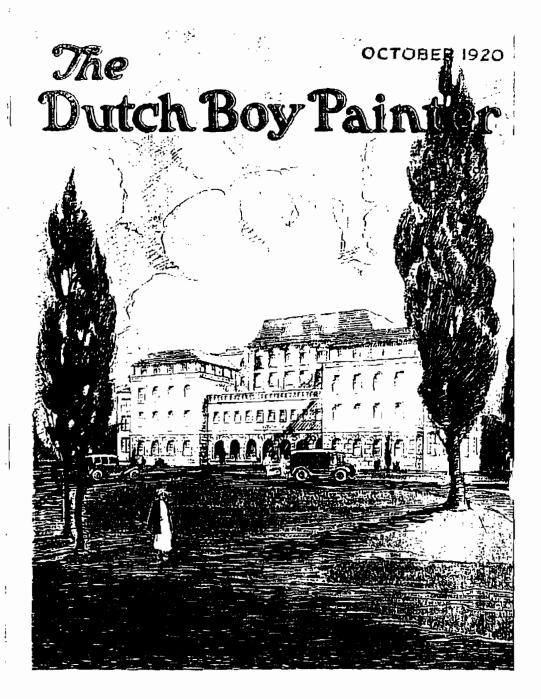
OFFICE OF COUNTY COUNSEL 1 ALAMEDA COUNTY 2 By: 3 RICHARD E. WINNIE, County Counsel ANDREA L. WEDDLE, Senior Deputy County Attorneys for the People of the State of California 5 6 OFFICE OF THE COUNTY COUNSEL COUNTY OF LOS ANGELES 7 8 By: ANDREA SHERIDAN ORDIN, County Counsel 9 ROBERT RAGLAND, Principal Deputy County Counsel 10 JASON CARNEVALE, Deputy County Counsel Attorneys for the People of the State of California 11 12 OFFICE OF THE COUNTY COUNSEL **COUNTY OF MONTEREY** 13 14 By: CHARLES J. McKEE, County Counsel 15 WILLIAM M. LITT, Deputy County Counsel Attorneys for the People of the State of California 16 17 OAKLAND CITY ATTORNEY 18 By: 19 JOHN A. RUSSO, City Attorney CHRISTOPHER KEE, Deputy City Attorney 20 Attorneys for the People of the State of California 21 OFFICE OF THE SAN DIEGO CITY ATTORNEY 22 23 JAN GOLDSMITH, City ttorney 24 DANIEL F. BAMBERG Chief Deputy City Attorney 25 MOLLY HOOT, Deputy City Attorney 26 Attorneys for the People of the State of California 27 28

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# Exhibit A



private rooms with southern exposure, particularly it enlivened by window hangings, rugs or turniture showing touches of pink

Plattways, which are apt to have less natural light than bed rooms, are best painted with simlight color, this applies also to kitchens, laundries and such rooms as do not get an abundant supply of similarly to north rooms.

The operating room, to my mind the most interesting room in the hospital because of its highly technical requirements, should have most careful consideration given to its rolor scheme

The surgeon when operating must have a great abundance of light, yet without glare. White glazed tile and white walls, used so much formerly, have largely been displaced by color and texture with less glare. In one hospital a soft olive green wainscot five feet high

was used with light color on walls and ceiling. The green is most agreeable to the eyes of the surgeon as he bends over his work, but on raising his eyes a visual shock is caused by the sudden transition from the absorptive green to the reflecting white. I know of nothing quite so satisfactory as a dull French gray tile for the wainscot. and for reflecting surfaces above, a lighter gray. Thus no visual readjustment is necessary to the surgeon on lifting his head as he must do frequently and yet the light in the room is conserved by suitable reflection.

I do not want to close this series at articles without a few words about stencils, and their decorative value as applied to hospitals and sanitariums.

"How much does it cost" is usually our first question whenever we are about to buy something To "buy" that which stends deco-



Eriscopal Hosoital (Philadelphia, Pa, Management abouts uses Outch B, o white dead in painting the exterior of their buildings. Some rount ago they had the widls of scorral rooms named with United by white-lead and Dorch Boy flaring oil and report that the results have been entirely satisfactory.

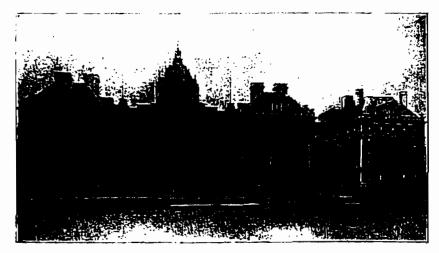
tation gives is a good bargain, for there are not many things that give so much beauty, so much interest, so much cheec and indication of considerate thought at such little cost.

Flaving my projections, moreover, it cannot be assailed by the aident advocate of "sanitation first" as a "dust catcher"—those tateful words which have robbed many a patient of comfort. We all know that a stencil is merely holes cut in paper to form a patient, and the stenciling is merely brushing paint, repeatedly through these holes onto the wall or ceiling, so that the process is quick and inexpensive. A little hand touching in other colors, however, is advisable, to give a sparkle to the design.

The eye wearies with too much plain nobroken surface, and by the eye we mean, of course, the miod,

and that in natural consequence means the physical well-being. After our walls and ceilings, therelore, have been painted the proper tones, let us by all means comfort and entertain the convalescent mind by some lanciful leaf bands, punctuated perhaps by beight herries, or perhaps by suitable conventionalized birds, flowers, and if it is where children will see it, we might use quaint animal forms or the always entertaining brownies. But always in rooms where one must look at it for long stretches of time, make the design one which will have distinctly imaginative qualities.

The therapeutic effect of a mind led away from its own ennui and burdens is often better than medicines, and a contented spirit is one of the steps on the road to health.



Sc. Luke's Hospital, New York (N. Y.) Interior walls throon panted with Direct Boy white lend and Direct Boy flatting oil.

complete purpose A method of this sort, would, of course, mence the best results, but we know re is too seldom done.

In olden times toese of stacles were easily overcome by such mea as Michael Angelo, in whom were found architect and painter atike, men who were able to conceive the finished result and with a pretrical knowledge which enabled them to carry out their plans from the corner-stone to the last sweep of their brush in the completed interior.

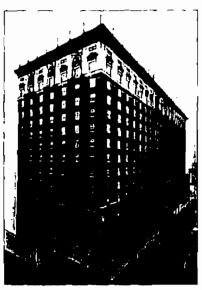
To-day we find specialists of each line, and because the architect is the first to complete his work, go a responsibility falls upon the decorator who must give great trough

and care to the work which has gone before, and formulate his plans according. ly himanychises the structural lines are missing, or we find weak examples in architecture. When this is so, it falls upon the decorator to supply in some way points of decorative interest which will tend to aid in supplying and strengthening the missing structural lines. For instance, in the case of .. large thank wall interesting blends of flat color or panels, frieze or wainscotring could be introduced, not only to emphasize the structural lines, but to make pleasant divisions in a surface which would easily become monatonous.

Many times we come upon rooms whose architectural details must be preserved as permanent features, such, for example, as beautiful woodwork, plasters, columns, etc., in which case the decorator must arrange his scheme to fall in accord with these structural details so as not to weaken their natural color or strength of line. But if they are to be painted, the decornor should employ the strongest inus to is intending to use in emissions.

phasizing these structural lines, so that they may not be over-whelmed by a biaze of color applied to a less active portion of the building, such as the wall.

On the other hand, care must betaken to avoid painting these structural features in such a way as to make them appear detached from the color scheme as a whole, for whateverscheme is used a careful relationship be-



Plotel Starter, Cleveland, Ohio Truerror wells thruswet painted with Planch Boy who edeod and Durch Bry Inseed of Executive wills panied by William Less, of Cleveland, and the concentrations were used.

the less active parts of the faulding should be preserved.

defined by too sharp contrasts, but with a clear and well planned ing should be preserved.

Every tearns of the active and non-active parts should be clearly indicated and yet not impleasantly

defined by too sharp contrasts, but with a clear and well planned scheme that will assemble it as the seeming natural outcome of a great decorative and harmonious whole.

### Water Resisting Power of White-lead

In resistance to water, white lead is unequalled. There is no other pigment except red-lead, which can be mixed with oil when it (the pigment) is wet; all others, it even moist, need to be dried first.

This is a matter of the atmost consequence, since a paint is so generally used to withstand rain and maisture, and is probably the most weighty reason for its remarkable durability

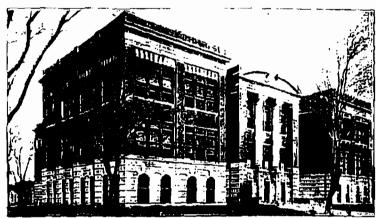
Some years ago an old from bridge known as the Hammersmith bridge, in London, was taken down,

and, the metal being still in good condition, the engineer in charge took pains to find out what paint had been used on it. Some parts of the surface had never been touched since it was built, sixty-seven years before, because they were inaccessible. The chemical analysis showed the paint to be pure white-lead.

A paint that will last and retain its protective qualities so long a time as this, in such a damp chmate, and over a river crowded with boats, certainty is durable.



The Wishington, D. C., residence of Secutor I. Heisler of Delaware. Interior walls through painted with Dutch Boy white-lend and Dutch Boy flatting oil by Ellsworth L. Jones, of Roselle, Delaware.



Porc Floria, Mich., High Schind. Durch Bay red-lead was used on all seed work in this building and Durch. Boy white-lead on the woodward.

in time get over-baked and brittle.

"I think a rather high temperature baking enamel is more durable, because it it requires a high temperature to oxidize it, it stands to reason that it will resist oxidation at ordinary temperatures. It your menever look into these cases, to inspect, I would further paint the inside with one or two coats of white-lead, which will pay for itself by making inspection easier, and will show rust if there is any.

protection, I do not believe any metal coating, like galvanizing or tinning, compares with a good paint I do not believe that two coats of paint are enough for such a job, or any other job. If you want to paint them, see my specifications for painting bridges in the back of my Red-Lead Book, which I think you have. Two coats of enamel, baked, may do; but these things are beavy, and if they don't get some of the coating

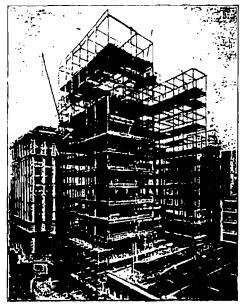
cracked and chipped off by the time they are fastened in place I should think it was a miracle; so I would give them at least one coal, and preferably two, of red-lead, good heavy paint, after erection. If each job is by itself you can, by using Dirich Boy pasie red-lead. make up a can, or two cans (difterent colors), just enough for painting one case, of paint mixed with oil ready to use, and send it along as part of the equipment. I certainly would never put up anything permanent, our in the weather, without a good coat of paint on it after everything else had been done to it. It would not

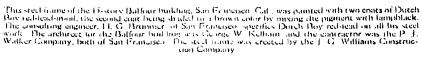
"At current prices of material and labor these transformers, in place, must cost a lot of money; and remember that what you are painting is not square feet, or pounds, but dollars' worth; and the company cannot afford to risk all that value without all the insur-

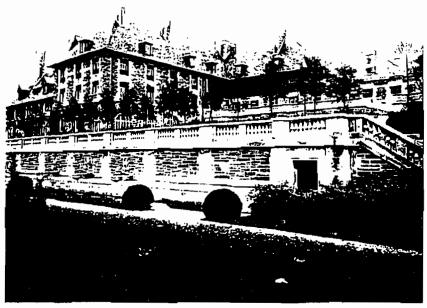
ance that the best kind of painting, etc, will attord. You are painting the dollars' worth of labor you use for assembling and erection, just as much as the dollars' worth of comparatively crude material in the metal case in the shop. You are also painting the dollars' worth of the actual transformer itself, because all the case is there for is to shelter and protect that. The shingles on the root protect the house from rain; but they also protect the rugs and furniture, and the books and pictures and the food and clothing in the house from rain. And it makes me tired when people consider paint as something

separate and disconnected from the contents of the thing painted, except when it is used purely for decoration. If it is only a question of cheapness it is simple—don't do anything. But if it is one of economy, then, as Mr. Abe Potash says, 'that is something else yet.'

"If anybody tells you that two coats of any air-drying paint will be satisfactory for a ten-year job, don't believe it one minute. I have seen two coats of red-lead protect metal ten years, and longer, but it is not sate; I would never trust two coat work in England the rule is four coats, and I wish it were so here."







Residence of Mrs. Mary W. Harriman, widow of the renowned E. H. Harriman. All buildings erected by the Harriman Industrial Corporation, Harriman, N. V., are painted with Dittch Boy white lead by their available. Architects, Carrere & Hastings, N. V.

need the many of the Mediterranean. The finest grade of sponges grows best where there is very little current and the water is deep.

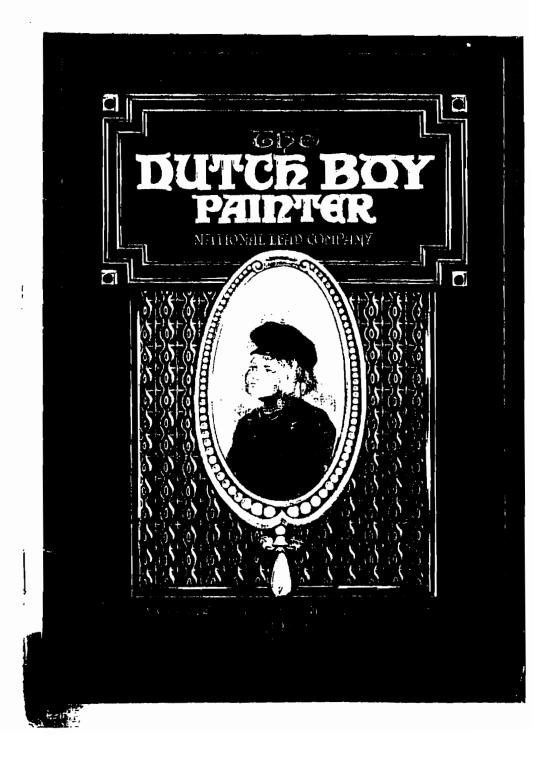
Sponges die almost as soon as they are removed from the water, and the gluey animal matter begins to boze out of them very soon after. The foal smell that arises from the sponges (luring this process partly accounts for the fact that a lighted pipe is one of the facial ornaments of every sponge fisherman.

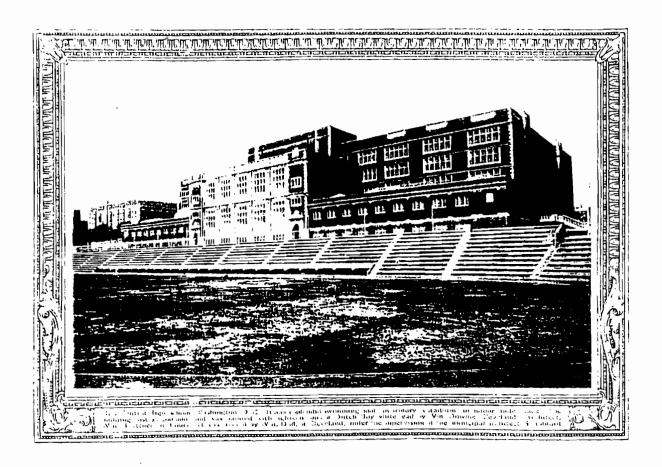
From the boats the sponges are transferred to "kraals," which are enclosures formed by stakes

within the rach of the fides, and are left there till all the animal matter has been washed away, when they are laid out on the beach to dry

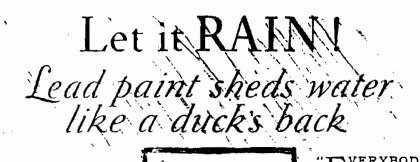
They are now commercially pure sponges. They are entirely free of animal matter, but when washed out in clean water they will lose from lifteen to thirty per cent in weight because during the washing process they acquire more or less sand and other sea matter. This loss, however, must not be confused with that which comes from washing adulterated sponges, which runs from filty to two hundred per cent.

# Exhibit B





## Exhibit C



"E VERYBODY talks about the weather, but nobody does anything about it."

Mark Twain was wrong. Decidedly. But he plied a pencil, not a paint brush. For painters, who work with an all-lead paint, will tell you

that a lot has been done about the weather. Rain, snow, sun—all the causes of weathering and deterioration, are turned aside when they strike the protective film of an all-lead paint.

Boards can't warp and decay when protected with Dutch Boy white-lead paint. Made from the metal lead, Dutch Boy white-lead is impervious to moisture. Spread over any surface, it forms a tough yet resilient film that will not crack with expansion and contraction. Instead, this long-lasting paint film wears down gradually and evenly, making repainting easy.

Dutch Boy white-lead can be easily tinted to any desired color. It can be mixed in any desired quantity—a half pint or twenty gallons. It can be bought in 1-pound tins or 100-pound kegs. It goes far. One gallon covers, hides, protects from 550 to 650 square feet of surface.

Write for our 34-page home-owners' paint guide. "Decorating the Home," it is called. Full color illustrations show unusual outside and interior effects. Easy-to-follow paint formulas, 50 color chips, and many money-saving handy hints alone are well worth a letter.

Just address your request to our Department of Decoration in care of our nearest branch.

#### NATIONAL LEAD COMPANY

New York, 111 Broadway
Boston, 131 State Street
Buffalo, 116 Oak Street
Chicago, 900 West 18th Street
Cincinnati, 659 Freeman Avenue
Cleveland, 820 West Superior Ave.
St. Louis, 722 Chestnut Street
Pittsburgh, National Lead & Oil
Company of Pa., 316 Fourth Ave.,
Philedelphia, John T. Lewis &
Bros. Co., 437 Chestnut St.

Dutch Boy White-lead
Makes an All-Lead Paint

## Exhibit D

THE SHERWIN WILLIAMS CO.

CLEVELAND AND

Alteration on each

# HOME PAINTING MANUAL



S. Saranco, Haparboury of Proc. (2) in research the many of That Community Would Proc. status Community in C.L., in Annexage.

Price de



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THE SHERWIN-WILLIAMS CO.

CHIO CHALIBURE W W GROSS LEND OFFICE

it, they decided to paint and decorate it. A neighbor said, "Why on earth are you doing all the painting if you are going to sell?"

The painting may cost us \$400, but we will get \$1,000 to \$1,500 more for the house and will sell it quicker."

They did so, and as a matter of fact, the decoration so pleased a lady who was looking at it, that her husband closed the deal then and there for cash.

Even if you are not trying to sell your house, if it is attractively painted, there is a possibility of getting an offer any time that will yield so much profit that you cannot afford to turn it down.

Painting is a good investment and anyone can demonstrate this to his own satisfaction with a little reasoning.

#### For Sanitation

From the standpoint of sanitation and hygiene, buildings should be kept properly painted.

The future of paint is to add to beauty, preservation and economy the ten million times more important factor, health." said the well known chemist. Henry A. Gardner, of the In-



Weather process destroys supposition propty upon dream once jets a tart - Photometers of it. V. Cardiner

age 15 .

stitute of Industrial Research at Washington. Well painted buildings are necessary to the most sanitary conditions possible. Paint resists moisture, vermin, germ life. Paint meets the problem of sanitation at its source; accomplishing its results by the prevention rather than the destruction of filth. Nothing more need be

aid on this subject, as certainly everybody wants his home to be as sanitary as possible

The problem then was to incorporate these two base ments in the right scientific proportions so that the soft of the lead would be offset by the hardness of the zinc and versa, resulting in a paint having the virtues of both and objections of neither, hence greater body and opacity, be ease of working and spreading, more absorption of oil greater durability.

After much experimenting this was accomplished, this combination in the right proportions has for some t been recognized generally and highly endorsed by the n reputable paint authorities as possessing best paint quali-However, the method of mixing is also of utmost importa-For instance, straight carbonate of lead (white lead) alone v straight zinc oxide does not give as high efficiency and thorough incorporation as is the case when a certain perce age of the former is combined in the form of sulphate of le the proportions again being an essential factor. This is wh accurate laboratory formulae and accurate measuring of eingredient by weight is of the greatest value in producing best possible paint. Also, the manner and thoroughness which these ingredients are mixed together and balanced. of utmost importance and it is only natural that this can done much more thoroughly by machinery than by hand.

The foregoing deals principally with the pigment porti of the paint, but the liquid portion (or vehicle) is also of equimportance. The first essential of linseed oil is, of course, carry and suspend the pigment in such a way that the mamay be perfectly fluid until and during the process of appication, after which it has a much more important task perform. Linseed oil supplies the gloss and is the very li of the paint. It is the oil which fills the pores of the wor and it is the oil which sticks to and grips the surface in tough, tenacious, waterproof film. It must harden and as a binder to hold the pigment intact on the surface, yet leastic and weather-resisting. For these reasons it is necessary that the best linseed oil be used in sufficient proportion.

SWP (Sherwin-Williams Paint, Prepared) is a correct combination of oxide of zinc, carbonate of lead, sulphate collead and pure linseed oil, with the necessary turpentine and drier. These materials are all of the highest quality and ar intelligently and scientifically handled so as to give the maximum paint value in each can and color.

## Exhibit E



## Exhibit F



## It's time to think twice before you buy paint

N times like these, prudent people tre looking a long, long was ahead, and taking berter care of everything they own

To protect your house or buildings from weather's ravages, it is more important than ever to use pure while lead paint today -totwo common-sense reasons.

First, when you paint with pure white lead paint, you know you're getting top-quality projection. The best painters have used and recommended white lead paint for generations.

Second, white lead paint has no superior when it comes to withstanding weather - and that's cital today hecause there's un telling how long a paint job may have to lost

Remember, white lead is made from lead-a metal that's second to more in durability, in resistance to exposure. White lead endows paint with this same toughness and "weather duling."

That's why white lead painterives you such long-lasting protection against the climate's worst. Char's whe it keeps its good looks. season after season, wearing down slowly and eventy-without cracking and scaling.

How about cost? No more than regular quality paints! But white lead paint affords such standout protection, it's another case where the best is cheapest.

LEVO INDUSTRIES ASSOCIATION 120 Lytington Avenue, New York, N. V.

#### CONSUMERS' INFORMATION

Pure white lead is sold by print stores in wo faterent fating (1) is a paste, com-monte known is "lend or oil," for use in mixing pore white lend parm to order for each 6.05 (2) we pute white lead point in teady in use total, in popular size con-tiners. Remember con-trainer contract and to whate or wide range of colors is

quality paints. In buyun, exterior paint it is exact rule to follow the beginn the half is a sate title to trillion of content the better the paint.

#### FREE GUIDE TO BETTER PAINTING

Send i has fee i thanhle bestlet WHAT TO ENPOCE FROM WHITE FEAD PAINT contain one complete information about lar mild protone mill tipe of



You're maney ahead when you paint with

had read that story in the . and would have a right to think Barry had ducked out. And how were they going to get that permit to cut logs with the supervisor and the ranger both off on an inspection trip?

Nick was in his cabin in the Cape Storm, going over a sheet of figures. He grunted, finished adding a column.

"Hundred and thirty thousand feet," he said. "Here's the forestry permit. Supervisor left hat night.

You mean you went ahead?" Barry domanded. "With me gone?

We had to have the timber and -Nick looked up. "What dragged you through the brush " he asked.

"But that yarn in the paper! And I

was gone three nights."
"We talked it over," Nick said, "Lars and Chow Yoy and me. Chow said you were a devil, and Lars thought maybe you'd tried to make his cousin Orvel drink milk. Only, seeing Orvel he's one hird you couldn't lick. I hired him.

and that hand logger, We'll pull out tonight. Get you away from Elva," Therry undressed. This was getting tough. He'd taken on this job for Jim Daniels, and then Ruth had added to the land, and now his crew had capped it. They didn't think he had ducked out.

As Barry told Nick what had happened he didn't try to explain why Rath had come for him.

Pure Alaska, that girl," Nick said "When we get a second growth of people in the territory, about the time Roth's first a grandmother, we can lick the world. But this kidnaping Never heard of such a thing "
"But a happened," Burry said, "How

could I hold a fish trap when I was stranded on an island?"

"Suce it wasn't just a trick of that spoiled here of Homer Vid's" asked after a moment.

"She was in on it. For Seilley "It don't make sense," Nick said. You going to tell the marshal?

"What could I tell him." I can identify Roth and Elvi, and nobudy else enuldnit even swenr I was taken iway in Roy's boat "

Nick grinned "You'd get a long way," he suit, "necusing two girls. And the marshal am't going to take much stock in anything you tell, after that murder charge."

Nick put away the papers.

"I been around town," he said, "and salmon men think you're nuts to put

in a trap at Grief Point. È felt out a couple o' canners and they wouldn't lend you five cents. With your money so low, you can't let anything more happen to you or

"We won't need money if we can keep Seifley off our necks," Barry can't ston our catyou've got the per-unt "

They didn't get away that evening It was nearly down before the Cape Starm started down Tongass Narrows, Orcel Rued took in the lines, and he was bigger than Lars. Andy Grant, the hand logger, was asteep below. He'd been carried abourd long after midnight, slung over Orvel's shoulder, and he'd seemed no bigger than a sack of flour. Barry turned to Nick when he saw the small, inert body.

"A hand logger packs his weight in his head." Nick said.

Andy was still dead to the world at toon when they reached the mainland buy where the trap timber stood, Again Oryel carried him, this time to the deck Nick domped sea water on his head and Andy got up, sourling, swinging both at the grinning Orvel.

"Save it for the timber," Nick said as he plucked Andy off the deck.

Andy Grant blinked, shook himself, looked at the mountain rising from the sea. He was not only amail. He was misshapen, scrawny. A benk of a nose thrust out from a head that ended in a hald knob. Grey hair bristled in a halo. A mustache covered his mouth like a

"Grab the mod beyond that point." he said in a voice that boomed back from the mountainside, and pointed to COSC.

Barry wondered how so much sound came from so small a man. He wondered where so much food went when they sat down in the galley. Andy ate more then Lars and was first to finish.

"That timber's growed enough!" he roared.

They went ishore, all excent Chow Toy They carried axes, saws, springboards and other tools up a slope s steep and so cluttered with fallen timher and brush that Burry was far behind the others. He slipped and fell, and be couldn't keep the long saw from catchtog in brush.

He heard chapping above him and climbed to where Nick and Lars were felling small frees across the slope. Another ax sounded still higher. Nick told Barry to take the saw to Andy Grant Andy stood on a springboard, a long slender plans thrust into a notch in the side of a tree five feet thick. Andy was high above the ground and the plants swayed. But Andy's ax lat deep with amazing accuracy. Before Barry had got his breath and quit sweating. the tree had been undercut Andy bur dissours distant quib out to booked even as if planed, and dropped to the

Where's the saw!" he believed. Orvel and Andy sawed for a long while. Fars came and look Andy's

Ada the Ayrshire

